



General Terms and Conditions for Conveyance Facilities and Equipment

1. Subject matter and scope

1.1 These General Terms and Conditions (GTC) govern the conclusion, contents and processing of contracts for the procurement of conveyance facilities and equipment (mechanical and electrical part) for the manufacturing of individual equipment components, spare parts and documentation, and for other services under works contracts in connection with conveyancing and sorting systems.

2. Bid

2.1 The bid, including any potential presentation, shall be made free of charge unless otherwise stipulated in writing in the invitation to tender.

2.2 The bid shall be based on Swiss Post's invitation to tender. The supplier may submit additional alternatives if they offer better value for money, are more environmentally friendly or are otherwise in the interests of Swiss Post. If the bid differs from the invitation to tender, the supplier shall point this out explicitly.

2.3 The supplier shall state the value added tax (VAT) separately in the bid.

2.4 The bid shall be binding for the period stated in the invitation to tender. If this is not stated, a period of six months from receipt of the bid shall apply.

2.5 Unless otherwise agreed, the supplier's submission (incl. all annexes) shall remain on file at Swiss Post and the supplier shall not receive compensation in return. The supplier shall have no entitlement to have the submitted documents returned.

3. Definitions

3.1 Conveyance facilities: conveyance facilities are fixed installations that are used to transport goods.

3.2 Conveyance equipment: conveyance equipment refers to equipment, i.e. machines and software, that process goods in an automated fashion.

3.3 Standard software: software that is manufactured to cater for a majority of different customers without taking into account the specified requirements of Swiss Post at code level.

3.4 Stand-alone software: software that is developed for a specific purpose of Swiss Post, including any modifications and further developments of any type of software which have been commissioned by Swiss Post.

3.5 Data sovereignty: data sovereignty refers to the exclusive right to determine the use, editing, processing and distribution of data. This includes the right to control access to data, to change, delete and transfer data and to restrict its usage.

3.6 Definition of "Swiss Post data": describes all information and data, regardless of its personal reference, which is processed or accrues in the context of the service provision and in particular in the use of the sorting system. This includes, but is not restricted to, sensor, actuator, logger, factual, telemetric, process and diagnostic data. In particular, it also includes aggregated, anonymized, pseudonymized data. Personal data itself can also be "Swiss Post data". Other provisions also apply here.

4. Scope of services

4.1 The scope of the services to be provided by the service provider and the scheduling requirements shall be based on the individual agreement as set out in the contract.

4.2 The provision of the service may be divided into analysis, design, production and introduction phases and these phases may overlap in time. The contractually agreed services may also involve only one of these phases.

4.3 During the introduction phase, the service provider's duties shall also include in particular the installation of the hardware and/or software and the provision of support for the commissioning of the conveyance facility or equipment.

5. Duty to provide information

5.1 Unless specified otherwise in the contract, the service provider shall inform Swiss Post in writing, at least every 30 days, of the progress of the work. In addition, it shall immediately report in writing any circumstances noted by it or apparent to it that could compromise or jeopardize the timely fulfilment of the contract.

5.2 The service provider shall also inform Swiss Post of any developments that for technical or economic reasons lead it to believe that a change in the contractually agreed service would be appropriate.

6. Rights of inspection

6.1 Swiss Post shall be entitled at any time to verify the progress of the performance of the contract and request information in this regard.

6.2 Bodies authorized by Swiss Post shall be permitted to enter any and all premises where the subject matter of the contract (or parts of it) are manufactured, inspected or stored for the purpose of carrying out inspections accompanied by representatives of the service provider. These bodies must be provided with information on request regarding technical calculations, design, assembly, installation, testing and the materials of the subject matter of the contract, and they must be granted the right to view documents requested. This



obligation also applies mutatis mutandis for all subcontractors and sub-suppliers of the service provider.

- 6.3 Any inspections carried out by Swiss Post shall have no effect on the liability of the service provider with regard to fulfilment of the order in accordance with the contract.

7. Documentation

- 7.1 Before the joint test referred to in Article 20, the service provider shall provide Swiss Post electronically or in writing with a complete, reproducible set of documentation in good time, in the agreed languages and in the agreed quantity; this documentation shall cover all technical specifications and functions, as well as instructions for operation and maintenance.
- 7.2 Swiss Post may copy the documentation for use under the terms of the contract.
- 7.3 If there are defects that must be rectified, the service provider shall update the documentation if necessary (until the end of the guarantee period).

8. Deployment of employees and involvement of third parties

- 8.1 The service provider will only deploy carefully selected and well-trained employees who possess the required authorization to provide the services. It shall replace employees who do not have the necessary specialist knowledge or who otherwise compromise or jeopardize fulfilment of the contract. In particular, it shall take account of Swiss Post's interest in maintaining continuity. The service provider undertakes to comply with Swiss Post's internal regulations, rules of conduct and other regulatory requirements, in particular those relating to the information security, data protection and data security of Swiss Post.
- 8.2 The service provider may involve third parties to provide its services (e.g. suppliers, subcontractors) after informing Swiss Post in writing in advance, provided Swiss Post does not object to their involvement. The service provider will remain responsible for the contractual performance of the services provided by the engaged third parties. The service provider shall impose on any third parties involved the duties set out in this Article 8 and the duties arising from Articles 9 (Occupational health and safety regulations, working conditions and the principle of equal pay for men and women), 18 (Confidentiality) and 19 (Data protection and postal secrecy).
- 8.3 Swiss Post may oblige the service provider to involve a particular subcontractor if the subcontractor meets the contractual, functional and service-related requirements.
- 8.4 The service provider shall declare its suppliers and subcontractors on request.

9. Occupational health and safety regulations, working conditions and the principle of equal pay for men and women

- 9.1 If the service provider has its head offices or branch offices in Switzerland, it will comply with the provisions on health and safety and working conditions that apply in Switzerland as well as with the principle of equal pay for men and women. Working conditions shall be those set forth in the collective and standard employment contracts or, in their absence, the customary working conditions that apply at the location and to the occupation in question. If the service provider has its head office abroad, it will comply with the applicable provisions at the place where the service is performed.

10. Instruction and training

- 10.1 The service provider shall organize initial training for Swiss Post staff. The scope of this initial training shall be described in greater detail in the contract and shall be included in the charge.
- 10.2 The service provider guarantees that it can provide on how best to use the conveyance facilities and equipment and the hardware and software associated with it.

11. Supply of spare parts

- 11.1 The service provider shall guarantee Swiss Post a supply of spare parts for the hardware for at least five years after the purchase of the conveyance facilities and equipment.

12. Remuneration and invoicing

- 12.1 The contractually agreed remuneration shall cover all services required to fulfil the contract properly. In particular, the fee shall cover the costs of manufacturing, delivery, installation and commissioning of the subject matter of the contract in its entirety, packing, transport, insurance, unloading, tools, auxiliary materials and public charges (e.g. value added tax, waste disposal charges, customs duties). In all other respects, the Incoterms 2020: DDP apply. The prices quoted shall also include the costs for disposal of the packaging and auxiliary materials by the service provider. If it has been agreed that installation, instruction and maintenance will be provided, the fee shall also cover the resulting charges and expenses. These cost items shall be stated separately in bids and invoices.
- 12.2 The service provider shall issue invoices in accordance with a payment schedule or after the service has been provided and approval has been given. Value added tax shall be stated separately on the invoice and may not be charged retrospectively. It is the responsibility of the service provider to verify its value added tax obligations in Switzerland and, if necessary, to register properly as required in this regard.



- 12.3 The contractually agreed payment conditions and payment deadlines shall apply.
- 12.4 Advance payments may only be made in exceptional circumstances and provided that it has been agreed that the service provider will furnish Swiss Post at its own cost with security in the form of a bank or insurance guarantee from a bank of primary standing.
- 12.5 Where Swiss Post and/or Swiss Post companies (direct and indirect equity interests of at least 50 percent) use the services of the service provider, the relative fees shall be cumulated for the purposes of calculating discounts.

13. Import regulations

- 13.1 The service provider guarantees compliance with any import regulations and that the necessary permits have been obtained.

14. Changes to services

- 14.1 The parties shall be entitled to submit a proposal to change the services in writing at any time.
- 14.2 If Swiss Post wishes to make a change, the service provider shall advise in writing within 20 days whether the change is possible and the effects that it will have on the services to be provided and on the fee and any deadlines. It may not withhold consent to a change proposed by Swiss Post if the change is objectively possible and the overall nature of the services to be provided is preserved. Swiss Post shall decide within 20 days of receipt of the communication whether the change is to be implemented.
- 14.3 If the service provider wishes to make a change, Swiss Post shall be entitled to accept or reject such a proposal within 20 days of receipt of the communication.
- 14.4 Changes, especially changes of the scope of the services, the fee and the deadlines, must be set out in an addendum to the contract before work commences.
- 14.5 The service provider shall continue to work in accordance with the contract while the changes proposed are being considered, unless Swiss Post gives instructions to the contrary.

15. Issuing and storage of source codes

- 15.1 The service provider undertakes to hand over the source code for the stand-alone software to Swiss Post in good time for testing.
- 15.2 The service provider undertakes, at Swiss Post's request, to conclude an escrow agreement in respect of the standard software integrated into the subject matter of the contract. Insofar as Swiss Post is entitled to alter or further develop the software in accordance with Article 16.3 and in the situations referred to in Article 22.4, the service provider must hand over the

source code to Swiss Post irrespective of any escrow agreement.

16. Protective and usage rights

- 16.1 All protective rights (intellectual property rights and related rights as well as the prospective entitlement to such rights) pertaining to the results of work done in performance of the contract (e.g. analyses, plans, stand-alone software including the relevant documentation, hardware development) shall lie in full with Swiss Post. In particular, the service provider shall also assign to Swiss Post all of its moral rights under copyright. Where legal limits have been placed on such assignment, the service provider shall waive its right to exercise its moral rights and warrants that all persons involved in the work shall also waive this right.
- 16.2 Swiss Post and its companies (cf. Article 12.5) shall have a permanent temporally, geographically and substantively unlimited right to use results comprising the content of the contract that did not arise as a result of performance of the contract (in particular, pre-existing results of work). This shall include all current and possible future forms of usage and the right to sell and process the results.
- 16.3 The protective rights over standard software shall remain vested in the service provider or third parties. Swiss Post and its companies (cf. Article 12.5) shall acquire a permanent temporally and geographically unlimited non-exclusive right of use, which shall not relate to specific hardware.
- 16.4 Swiss Post and its companies may configure standard software for use under the terms of the contract and to render it legally interoperable with third-party software. They shall have the right to change and further develop the standard software, provided that this has been agreed under contract. Rights to such changes and further developments shall be determined in accordance with Article 16.1.
- 16.5 Swiss Post and its companies may make a number of copies of standard software at no additional charge for back-up and archival purposes, in particular with a view to operating redundant systems.
- 16.6 Swiss Post and its companies shall be entitled to arrange for standard software to be operated – solely for its own purposes – on the premises of a third party as part of an outsourcing operation.
- 16.7 Swiss Post shall be entitled to resell the results as referred to in Article 16.2 and standard software as referred to in Article 16.3, to the extent that it ceases to use them.

17. Breach of copyright

- 17.1 The service provider shall mount a defence against third-party claims arising from infringement of protective rights without delay at its own cost and risk. It shall



notify Swiss Post immediately of such claims in writing and shall not object to any intervention by Swiss Post in any legal proceedings. If the third party makes the claims directly against Swiss Post, the service provider shall, at Swiss Post's first request, participate in the dispute to the extent permitted under the relevant procedural rules. The service provider undertakes to bear all the costs (including damages payments) incurred by Swiss Post as a result of court action and/or any out-of-court settlement of the legal dispute. In the event of an out-of-court settlement, the service provider need only make the agreed payment to the third party provided it has approved the payment beforehand.

17.2 If, as a result of claims made in exercise of protective rights, it is impossible for Swiss Post to use the contractually agreed services in full or in part, the service provider may at its choosing replace the components concerned with a different type, change its services so as to ensure that they do not infringe third-party rights while still maintaining the scope of services agreed under the contract, or at its own cost procure a licence from the third party. If the service provider fails to exercise any of these options within a reasonable period, Swiss Post shall be entitled to withdraw from the contract with immediate effect. The service provider must under all circumstances hold Swiss Post harmless in all respects.

18. Confidentiality

18.1 The parties undertake to treat all facts and information that are neither evident nor publicly accessible as strictly confidential. In case of doubt, the facts and information shall be treated confidentially. The parties undertake to implement all economically reasonable and technically and organizationally feasible measures to ensure that confidential facts and information are effectively protected against unauthorized access and disclosure.

18.2 The duty to maintain confidentiality shall also be adhered to prior to concluding the agreement, and will continue to apply after termination of the contractual relationship.

18.3 In the event that Swiss Post discloses confidential information within its own Group or to third parties involved, no breach of the duty of confidentiality shall be deemed to have occurred. This shall apply to the service provider insofar as disclosure is necessary for the performance of the contract or provisions of the contract are disclosed by it within the Group.

18.4 The duty of confidentiality does not apply if an obligation to disclose the confidential information exists due to an enforceable official or judicial order or mandatory law. The other party must be informed beforehand, insofar as this is legally permissible. No prior information is required in the case of announcements by Swiss Post within the scope of public procurement law.

18.5 The service provider may not publicize the fact that a business relationship exists or has existed with Swiss Post, and shall not cite Swiss Post as a reference without written consent.

18.6 The parties shall impose the obligations arising from this Article 18 on their employees and any additional auxiliary staff.

18.7 If either party breaches the aforementioned duties of confidentiality, it shall pay a contractual penalty to the other party unless it can be proved that it was not at fault. This shall amount to 10% of the total remuneration for each violation, but not more than CHF 50,000 per case. Payment of the contractual penalty shall not provide exemption from compliance with the confidentiality obligations. The contractual penalty shall be paid in addition to any compensation claims.

19. Data protection and postal secrecy

19.1 General

Data protection and information security precautions are based on the relevant data protection legislation (specifically, the Swiss Federal Act on Data Protection, the Data Protection Ordinance and, where applicable, the GDPR). The parties undertake to comply with the applicable provisions in each case. Personal data may be processed solely for the purpose of, and to the extent required for, the performance and execution of the contract. Data processing must be proportionate, based on good faith and transparent. The service provider shall inform Swiss Post in advance of any disclosure of data.

In the event of any contradictions, any potential DPA shall take precedence over the GTC and the underlying contract, unless the DPA specifies otherwise.

19.2 Technical and organizational measures

Measures must be in place to protect personal data from unauthorized processing, unintentional deletion, loss, destruction, alteration or damage by means of appropriate technical and organizational measures. This includes both technical, i.e. digital, measures, as well as the guarantee that the premises where the data is processed are protected against access by unauthorized parties.

19.3 Rights of data subjects

The service provider undertakes to assist Swiss Post on request and as far as feasible with meeting the entitlements of data subjects under data protection law, in particular in cases of entitlements to disclosure, rectification and deletion of data, and to inform Swiss Post if a data subject contacts the service provider directly regarding data held by Swiss Post.



19.4 Data protection impact assessment

In cases that present high risk to the rights of the data subject, in particular in cases specified as such under the law, the service provider must carry out a data protection impact assessment and notify Swiss Post of the assessment and its results. The service provider shall assist Swiss Post where necessary and feasible for carrying out the assessment, in drawing up a data protection impact assessment for Swiss Post and in the drafting of other relevant documentation.

19.5 Disclosure of data abroad

In the event that data is disclosed in a third country, the service provider must take all necessary measures. In particular, in the case of insecure third countries, the service provider shall conclude all necessary contracts, specifically standard contractual clauses, and present all measures taken if requested to do so by Swiss Post.

19.6 Postal secrecy

If the service provider gains knowledge of matters concerning Swiss Post and the payment transactions of Swiss Post's customers, it undertakes to comply with postal secrecy in accordance with article 321ter of the Swiss Criminal Code.

19.7 Imposition of obligations

The parties shall impose the obligations arising from this Article 19 on their employees and any additional auxiliary staff.

19.8 Swiss Post is the sole authorized party to the "Swiss Post data" (Article 3.6) and can request individual or all Swiss Post data to be issued by the Service Provider at any time, and use it free of charge for its own purposes. The Service Provider has no right of retention. The Service Provider irrevocably waives any rights of retention. Any use of this data is subject to the valid data protection laws and provisions.

20. Acceptance

20.1 Acceptance shall not be deemed to have occurred until successful completion of the joint test, to which the service provider shall invite Swiss Post in writing in good time.

20.2 The system to be tested must be identical to the system covered by the contract in terms of content and function and must have been fully tested by the service provider beforehand.

20.3 The principles of the acceptance procedure shall be stipulated under contract. Partial acceptance shall be possible by mutual agreement. However, this shall in all cases be subject to subsequent successful completion of acceptance of the overall system.

20.4 The service provider shall be required to cooperate and assist in the acceptance. Swiss Post shall make the necessary test data available for the acceptance process.

20.5 An acceptance protocol, to be signed by both parties, shall be issued for each acceptance test. The acceptance protocol must include at least the following details:

- the system tested
- the date or period of acceptance
- persons involved in the acceptance
- acceptance criteria applied
- any defects found and whether they were classed as significant or insignificant
- acceptance result: unqualified acceptance, qualified acceptance, refusal of acceptance and
- further steps, responsibilities and deadlines

20.6 If significant defects are found, the acceptance shall be deemed to have failed. The service provider shall rectify these defects without delay and invite Swiss Post in good time to attend a new test. Swiss Post shall be entitled to require the service provider to provide security to cover the cost of rectifying any defects.

20.7 If acceptance has failed and the contractually agreed acceptance deadline has been breached as a result, the service provider shall automatically be deemed to be in default.

20.8 If defects are found, Swiss Post shall be entitled to withhold payment. The right to withhold payment shall lapse as soon as the service provider has successfully rectified the defect.

20.9 The use in production of the subject matter of the contract or parts thereof shall not constitute acceptance until such time as a test as described in this Article 20 has been carried out.

21. Default

21.1 If the service provider fails to comply with firmly agreed deadlines (expiration date transactions), it shall automatically be deemed to be in default, and in other cases after being sent a reminder.

21.2 If the service provider enters into default and will not meet the agreed deadline for commissioning as a result, it will be liable to pay a contractual penalty unless it can prove that it is not at fault. This shall amount to 1% per week of delay, but not more than 10% of the total remuneration. The contractual penalty shall still be owed if the services are accepted without reservation. Payment of the contractual penalty shall not release the service provider from the requirement to comply with its contractual obligations, and shall be in addition to any damages due.

21.3 If the agreed deadline for commissioning is exceeded by more than ten weeks, Swiss Post shall be entitled to withdraw from the contract.



22. Warranty

- 22.1 The service provider warrants that its services feature the agreed and warranted characteristics and that they will be suitable for use for the intended purpose and comply with the relevant legal requirements.
- 22.2 The guarantee period is 24 months regardless of the daily duration of operation, calculated from the date of acceptance of the subject matter of the contract by Swiss Post. If partial acceptances have been agreed to, the guarantee period shall not commence until overall acceptance as described in Article 20. Swiss Post may report deficiencies at any time during the guarantee period. The service provider shall also be required after expiry of the guarantee period to settle any claims arising from the warranty rights below, provided that the deficiencies were reported within the guarantee period. If and insofar as the service provider is granted longer guarantee periods by its subcontractors or sub-suppliers for individual services or pieces of equipment, these shall also apply in favour of Swiss Post.
- 22.3 The service provider guarantees that it holds all of the rights required to provide its services in accordance with the contract. In particular, it is authorized to grant Swiss Post the right to use the standard software to the extent laid down in the contract.
- 22.4 If the conveyance system or equipment (mechanical and electrical part) have a defect, Swiss Post may initially only request that it be repaired free of charge. If the defect can only be rectified with a (partial) new product, the right to repair shall include the right to a new product. Where material defects are found, Swiss Post shall be entitled to withdraw from the contract.
- 22.5 If Swiss Post demands a new product or repair, the service provider shall rectify the defects within the stated period and bear all resulting costs. If the service provider has failed to complete the required new product/replacement or repair, or has not done so successfully, Swiss Post may, at its choosing, deduct the value of the defect from the fee, carry out the necessary measures itself, arrange for this to be done by a third party at the service provider's cost and risk, or withdraw from the contract. The service provider shall allow Swiss Post or third parties appointed by it access to the source code, where this is necessary for the repair. If the service provider fails to hand over the required source code within a period of 30 days of a request to do so, Swiss Post shall be entitled to open the source code itself by decompiling it or arrange for this to be done by third parties.
- 22.6 If loss, damage or injury occurs as the result of a defect, the service provider shall also be liable to pay compensation as described in Article 23.
- 22.7 After the defects have been rectified, the periods for the parts brought into working order shall be reset from the beginning. Fraudulently concealed defects may still be claimed for ten years after acceptance.

23. Liability

- 23.1 The parties shall be liable for any damages they cause to the other party if they fail to prove that they are not at fault. Liability for personal injury is unlimited.
- 23.2 The parties shall be liable for the conduct of their agents and any third parties engaged (e.g. subcontractors, suppliers) as well as for their own staff.

24. Place of performance and transfer of benefits and risk

- 24.1 Swiss Post shall designate the place of performance. If this has not been determined, the place of installation shall be deemed to be the place of performance.
- 24.2 Benefits and risks shall be transferred to Swiss Post upon successful completion of acceptance.

25. Assignment and pledging

- 25.1 The service provider shall neither assign nor pledge any amounts owed to it by Swiss Post without the written approval of Swiss Post.

26. Amendments to the contract, discrepancies and partial invalidity

- 26.1 Amendments and additions to the contract must be made in writing.
- 26.2 In the event of any discrepancies, the terms of the contract shall prevail over the GTCs and the GTCs shall prevail over the bid.
- 26.3 Should any individual provision of the contract be deemed invalid or unlawful, the validity of the contract itself will not be affected. In such cases, the relevant provision shall be replaced, as far as possible, by a valid provision that is of equal value economically.

27. Applicable law and place of jurisdiction

- 27.1 Swiss law will apply exclusively. The provisions of the United Nations Convention on Contracts for the International Sale of Goods of 11 April 1980 (Vienna Convention) do not apply.
- 27.2 Subject to mandatory legal provisions, Bern shall be the established place of jurisdiction.