

**Amendments to services provided
by Post CH Ltd to business customers
(with billing relationship)
as at 1 January 2017**

SWISS POST 

Yellow in motion.

As part of the annual review of the range of the services offered by Post CH Ltd, the following amendments to the products and prices within the business customer range will take effect from 1 January 2017.

Changes to national letter and direct marketing services

Registered and A Mail Plus

- Harmonization of the product and price structure for business and private customers.
- Introduction of a price differentiation between consignments ready to send with barcode and franking and consignments handed in without a barcode or franking.
- Prices remain unchanged for correctly franked consignments with a barcode. For IFS franking in accordance with the IFS1/IFS2 standard (barcode not yet incorporated in the franking note), barcodes can be obtained using the free “Order barcodes & shipping labels” online service.

Service	Previous price		New price
Registered	5.30	With barcode and ready to send	5.30
		Without barcode and/or with incorrect franking	6.30
A Mail Plus	Up to B5 Over B5 up to B4	Ready to send with barcode	
		Up to B5 Over B5 up to B4	2.40 4.20
	Without barcode and/or with incorrect franking	Up to B5 Over B5 up to B4	3.40 5.20

In CHF, incl. VAT

“Return receipt” value-added service

- Cancellation of the regulation that only the price difference between the consignment price and the return receipt surcharge will be charged.
- Introduction of a standard surcharge for all products and customers. For business customers, this entails a price increase.

Service	Previous price	New price
National return receipt	3.00	5.30

In CHF, incl. VAT

PromoPost

- Swiss Post now takes over responsibility for preparing all consignments for dispatch (“handling”), as unprepared consignments can be processed more efficiently. The “Handling Post” value-added service will be discontinued and the list prices will be increased by the current surcharge. The total price for consignments already handled by Swiss Post remains unchanged.
- New naming of the individual PromoPost products to ensure the standardized and more precise designation of the product range.
- Introduction of a CO₂ “pro clima” offsetting charge borne solely by Swiss Post for all consignments delivered via PromoPost. From 1 January 2017, all PromoPost consignments will be delivered in a carbon-neutral manner.
- Introduction of a new “Advertising media test” offer designed to test variants of different advertising media.
- New order-based volume discounts for PromoPost Sampling.

Service

Inclusion of “Handling Post” value-added service in the basic offer

Previous offer/price

Supplement of CHF 0.01 per consignment for the “Handling Post” value-added service

New offer/price

The value-added service is included in the basic offer. The list prices therefore increase by CHF 0.01 per consignment for all products.

New product names

PromoPost Standard

PromoPost Standard plus

PromoPost Selective single- and multi-family homes

PromoPost Selective agricultural businesses

PromoPost Selective business customer P.O. Boxes

PromoPost Selective all P.O. Boxes

PromoPost Saturday delivery

PromoPost mailings with an external tab

Unaddressed A Mail

PromoPost Private customers

PromoPost Private and business customers

PromoPost Single- and multi-family homes

PromoPost Agricultural businesses

PromoPost Business customer P.O. Boxes

PromoPost Private and business customer P.O. Boxes

PromoPost Saturday

PromoPost Tab

PromoPost Next day

Introduction of «pro clima»

All PromoPost consignments will feature CO₂ offsetting and will thus be delivered by Swiss Post in a carbon-neutral manner.

PromoPost Advertising material test

New offer in the PromoPost range. The surcharge in centimes per consignment corresponds to the number of advertising media to be tested (e.g. for two variants = CHF 0.02). Service offer E+5.

PromoPost Sampling

10% discount on all PromoPost Sampling orders to be handled in accordance with the standard procedure.

Introduction of an order-related volume-based staggering of the discount:

Number of consignments per order	Discount per order
Up to 50 000	10%
50 001 to 100 000	15%
100 001 to 250 000	20%
From 250 001	25%

If a shipment consists of two orders (flyers and samples), both orders will be discounted.

Prices excl. VAT

Offers on request

- Product introduction with both the “Basic” and “All-in-one” variants.
- Prices are the same as in the test phase (pilot).

Service	Previous pilot price	New price
Basic		
Up to B5, 1–250 g up to 20 mm	Basic price 0.95	Unchanged
Up to B4, 1–500 g up to 20 mm	Basic price 1.37	
All-in-one		
Up to B5, 1–250 g up to 20 mm	Basic price 1.26	
Up to B4, 1–500 g up to 20 mm	Basic price 1.84	
	Plus weight surcharge of 0.01 per 20 g for all variants	

In CHF, incl. VAT

Debt collection and court documents

- Cancellation of open dispatch option for debt collection documents. Dispatch is only possible in collective envelopes in future to ensure efficient and automated processing.
- Cancellation of the Swiss Express “Moon” value-added service for court documents.

PP franking, Letters with barcode

- Cancellation of the declaration of letters with barcode via the «Letters dispatch list» online service or physical dispatch list. Letters with barcode marked as PP can only be settled via the Letter mail easy franking solution.

Newspapers (subscribed and free newspapers)

- Price introduction for national and international mailing with physical dispatch lists (AVZ).
- Mail declaration via the “Dispatch list for newspapers” online service remains free of charge.

Service	Previous price	New price
Newspapers	– Per physical AVZ	20.00

In CHF, excl. VAT

New features of parcel and express national services

VinoLog

- Introduction of a weight scale in the list price.

Weight	Previous price	New price
Up to 5 kg	Unit price 17.20	11.93
Up to 10 kg	17.20	12.91
Up to 20 kg	17.20	17.82
Up to 30 kg	17.20	24.89

In CHF, incl. VAT

Saturday delivery value-added service

- Reduction of the list price.

Service	Previous price	New price
Saturday delivery value-added service	8.64	4.86

In CHF, incl. VAT

The changes to letter and direct marketing international services

All international services are VAT-exempt.

“Registered Return receipt (AR)” value-added service

- Introduction of a standard surcharge for all products and customers. For business customers, this entails a price increase.

Service	Previous Price	New Price
International return receipt	3.00	5.30

In CHF

Press international

- Price introduction for national and international mailing with physical dispatch lists (AVZ).
- Mail declaration via the “Dispatch list for newspapers” online service remains free of charge.

Service	Previous Price	New Price
Newspapers	– Per physical AVZ	20.00

In CHF

The changes to parcel and international courier services

All international services are VAT-exempt.

URGENT Business documents

– Increase in list prices.

Weight	Price Zone 1		Price Zone 2		Price Zone 3	
	previous	new	previous	new	previous	new
0.5 kg	49.00	51.00	58.00	60.00	64.00	67.00
1 kg	58.00	60.00	63.00	66.00	70.00	73.00
1.5 kg	65.00	68.00	70.00	73.00	78.00	81.00
2 kg	72.00	75.00	76.00	79.00	83.00	86.00
2.5 kg	86.00	89.00	94.00	98.00	104.00	108.00
3 kg	98.00	102.00	109.00	113.00	121.00	126.00
3.5 kg	106.00	110.00	121.00	126.00	134.00	139.00
4 kg	113.00	118.00	133.00	138.00	147.00	153.00
4.5 kg	121.00	126.00	140.00	146.00	154.00	160.00
5 kg	129.00	134.00	149.00	155.00	164.00	171.00

In CHF

Weight	Price Zone 4		Price Zone 5		Price Zone 6	
	previous	new	previous	new	previous	new
0.5 kg	76.00	79.00	76.00	79.00	93.00	97.00
1 kg	84.00	87.00	89.00	93.00	110.00	114.00
1.5 kg	91.00	95.00	104.00	108.00	128.00	133.00
2 kg	99.00	103.00	120.00	125.00	145.00	151.00
2.5 kg	118.00	123.00	144.00	150.00	178.00	185.00
3 kg	132.00	137.00	165.00	172.00	207.00	215.00
3.5 kg	141.00	147.00	183.00	190.00	228.00	237.00
4 kg	151.00	157.00	202.00	210.00	250.00	260.00
4.5 kg	162.00	168.00	221.00	230.00	276.00	287.00
5 kg	173.00	180.00	239.00	249.00	302.00	314.00

In CHF

URGENT Business goods

– Increase in list prices.

Weight	Price Zone 1		Price Zone 2		Price Zone 3	
	previous	new	previous	new	previous	new
0.5 kg	67.00	70.00	72.00	75.00	79.00	82.00
1 kg	74.00	77.00	77.00	80.00	85.00	88.00
1.5 kg	79.00	82.00	84.00	87.00	94.00	98.00
2 kg	84.00	87.00	92.00	96.00	101.00	105.00
2.5 kg	92.00	96.00	100.00	104.00	110.00	114.00
3 kg	98.00	102.00	109.00	113.00	121.00	126.00
3.5 kg	106.00	110.00	121.00	126.00	134.00	139.00
4 kg	113.00	118.00	133.00	138.00	147.00	153.00
4.5 kg	121.00	126.00	140.00	146.00	152.00	158.00
5 kg	129.00	134.00	149.00	155.00	164.00	171.00
6 kg	135.00	140.00	158.00	164.00	174.00	181.00
7 kg	140.00	146.00	166.00	173.00	183.00	190.00
8 kg	147.00	153.00	175.00	182.00	192.00	200.00
9 kg	153.00	159.00	183.00	190.00	202.00	210.00
10 kg	160.00	166.00	191.00	199.00	211.00	219.00

In CHF

Weight	Price Zone 4		Price Zone 5		Price Zone 6	
	previous	new	previous	new	previous	new
0.5 kg	88.00	92.00	97.00	101.00	115.00	120.00
1 kg	99.00	103.00	111.00	115.00	136.00	141.00
1.5 kg	106.00	110.00	123.00	128.00	151.00	157.00
2 kg	112.00	116.00	134.00	139.00	165.00	172.00
2.5 kg	123.00	128.00	149.00	155.00	186.00	193.00
3 kg	132.00	137.00	165.00	172.00	207.00	215.00
3.5 kg	141.00	147.00	183.00	190.00	228.00	237.00
4 kg	151.00	157.00	202.00	210.00	250.00	260.00
4.5 kg	162.00	168.00	221.00	230.00	276.00	287.00
5 kg	173.00	180.00	239.00	249.00	302.00	314.00
6 kg	182.00	189.00	255.00	265.00	321.00	334.00
7 kg	191.00	199.00	273.00	284.00	342.00	356.00
8 kg	203.00	211.00	289.00	301.00	362.00	376.00
9 kg	212.00	220.00	306.00	318.00	383.00	398.00
10 kg	223.00	232.00	321.00	334.00	401.00	417.00

In CHF

Weight	Price Zone 1		Price Zone 2		Price Zone 3	
	previous	new	previous	new	previous	new
11 kg	169.00	176.00	204.00	212.00	224.00	233.00
12 kg	177.00	184.00	214.00	223.00	236.00	245.00
13 kg	186.00	193.00	226.00	235.00	249.00	259.00
14 kg	196.00	204.00	238.00	248.00	262.00	272.00
15 kg	204.00	212.00	250.00	260.00	276.00	287.00
16 kg	213.00	222.00	261.00	271.00	288.00	300.00
17 kg	222.00	231.00	275.00	286.00	303.00	315.00
18 kg	232.00	241.00	286.00	297.00	312.00	324.00
19 kg	241.00	251.00	297.00	309.00	328.00	341.00
20 kg	250.00	260.00	311.00	323.00	342.00	356.00
21 kg	259.00	269.00	323.00	336.00	357.00	371.00
22 kg	268.00	279.00	337.00	350.00	370.00	385.00
23 kg	278.00	289.00	349.00	363.00	385.00	400.00
24 kg	287.00	298.00	362.00	376.00	398.00	414.00
25 kg	295.00	307.00	375.00	390.00	413.00	430.00
26 kg	306.00	318.00	387.00	402.00	425.00	442.00
27 kg	315.00	328.00	399.00	415.00	438.00	456.00
28 kg	325.00	338.00	412.00	428.00	453.00	471.00
29 kg	334.00	347.00	424.00	441.00	467.00	486.00
30 kg	344.00	358.00	437.00	454.00	482.00	501.00
per additional kg	8.80	9.15	11.00	11.44	12.10	12.58

In CHF

Weight	Price Zone 4		Price Zone 5		Price Zone 6	
	previous	new	previous	new	previous	new
11 kg	238.00	248.00	344.00	358.00	433.00	450.00
12 kg	254.00	264.00	367.00	382.00	464.00	483.00
13 kg	269.00	280.00	389.00	405.00	495.00	515.00
14 kg	285.00	296.00	412.00	428.00	526.00	547.00
15 kg	302.00	314.00	434.00	451.00	557.00	579.00
16 kg	316.00	329.00	459.00	477.00	585.00	608.00
17 kg	332.00	345.00	484.00	503.00	613.00	638.00
18 kg	347.00	361.00	508.00	528.00	640.00	666.00
19 kg	363.00	378.00	533.00	554.00	668.00	695.00
20 kg	380.00	395.00	556.00	578.00	695.00	723.00
21 kg	394.00	410.00	578.00	601.00	724.00	753.00
22 kg	411.00	427.00	600.00	624.00	752.00	782.00
23 kg	425.00	442.00	620.00	645.00	781.00	812.00

Weight	Price Zone 4		Price Zone 5		Price Zone 6	
	previous	new	previous	new	previous	new
24 kg	441.00	459.00	642.00	668.00	810.00	842.00
25 kg	457.00	475.00	664.00	691.00	836.00	869.00
26 kg	469.00	488.00	692.00	720.00	868.00	903.00
27 kg	483.00	502.00	721.00	750.00	899.00	935.00
28 kg	495.00	515.00	750.00	780.00	930.00	967.00
29 kg	508.00	528.00	779.00	810.00	960.00	998.00
30 kg	521.00	542.00	808.00	840.00	988.00	1028.00
per additional kg	14.40	14.98	20.40	21.22	26.40	27.46

In CHF

GLS parcels and GLS customs clearances

- Introduction of new fees for additional work relating to import and export customs clearance of GLS parcels.

Shipping direction	Service	Explanatory notes	New price
Export	Missing EORI* no.	Demand for EORI no. from sender	25.00**
	Copy invoices	Copying missing commercial invoices for export	5.00
	Preparation of an EUR 1	Preparation of an EUR 1 incl. power of attorney	40.00
Import	Invoice corrections / changes of address	Subsequent changes of address (and other corrections) on invoices, even if billing address was correctly indicated Price per corrected invoice	8.00
General	General handling fee	For additional work not described or for which no price is given	25.00***

In CHF

* EORI: Economic Operators' Registration and Identification; ** Introduction as at 1 July 2016; ***Price incl. VAT

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